GRAF clo-uds®

COMPANY PRESENTATION · OCTOBER 2026

Cloud Engineering Beyond the Ordinary.

We design, secure, optimize and operate mission-critical cloud infrastructure — combining deep engineering expertise with automation and AI.

20+ YEARS OF HANDS-ON IT | ISO 27001 CERTIFIED | SOFIA · KOCAELI | GRAFCLOUDS.COM

Graf Clouds · Cloud · DevOps · SecOps · AI Operations

WHO WE ARE

Engineers First. Everything Else Follows.

Grafclouds is an engineering-driven technology company specializing in cloud infrastructure, DevOps, cybersecurity, automation and artificial intelligence.

We bring years of hands-on experience designing, migrating, securing and operating complex production environments — on AWS, Azure, Google Cloud and on-prem.

We don’t just deliver recommendations. We take ownership, solve difficult problems and build systems that perform reliably at scale.

MODEL
Named senior engineers, fixed and published prices, outcomes rather than hours

INDUSTRIES
Finance and fintech, cryptocurrency, iGaming, public sector, enterprise holdings

FOOTPRINT
EU entity in Sofia, Turkish-speaking team in Kocaeli; GDPR-native contracts and DPAs

KNOWLEDGE
110+ engineering articles, 36 incident war stories and 48 training challenges published

COMPANY

Graf Clouds at a Glance.

20+

years of hands-on IT and infrastructure experience

16

client references across finance, crypto, iGaming, public sector and holdings

ISO 27001

certified information-security management system

2

offices — Sofia and Kocaeli — serving Europe, Türkiye and MEA

Cloud infrastructure, DevOps, cybersecurity, automation and AI — designed, migrated, secured and operated by the same engineers.

OUR PHILOSOPHY

Technology Should Solve Problems. Not Create Them.

01

Engineering Over Hype

We don’t adopt technologies because they’re trending. We choose solutions that deliver measurable business value — and we write down why.

02

Ownership Over Promises

We take responsibility for what we design, deploy and operate. Our name is on the contract, and our engineers are the ones on call.

03

Efficiency By Design

Performance, security, reliability and cost optimization are built into everything we do — not added as a project afterwards.

WHAT MAKES US DIFFERENT

Built for Production. Designed for Scale.

Cloud Architecture & Migration

Data center, VMware or DIY cloud to AWS, Azure or Google Cloud in 8–16 weeks — landing zone, Terraform, wave-planned cutover with a written rollback plan.

DevOps & Platform Engineering

CI/CD, GitOps and Kubernetes platforms developers actually want to use — for Oblira, an Azure platform on AKS with Argo CD, Terraform and Zero Trust access.

Site Reliability Engineering

Named engineers, runbooks, capacity planning and incident SLAs down to 15 minutes. Bet3000 serves 1M+ requests per second on infrastructure we operate.

Cloud Security & DevSecOps

A 98-point assessment mapped to ISO 27001, SOC 2, NIS2 and DORA; managed SIEM on Wazuh; CodeSec security gates in the pipeline. ISO 27001 certified ourselves.

FinOps & Cost Optimization

A fixed-price assessment that returns a savings list with a € figure per finding — rightsizing, commitments, storage lifecycle, waste. 20–40% is typical.

AI-Powered Operations & Automation

AI Central agents do real operational work with real tool access; AiMon watches infrastructure 24/7 with AI diagnostics. We build AI assistants for customers on the same platform.

SERVICES

Fixed Prices. Named Engineers. Written Outcomes.

MIGRATION

Cloud Migration

from €25K

8–16 weeks to AWS, Azure or Google Cloud: well-architected landing zone, Terraform IaC, wave-planned cutover with a written rollback plan.

OPERATIONS

Managed Cloud Services

from €3,000/mo

24/7 AI-augmented monitoring, incident SLAs down to 15 minutes, patching, backups, FinOps and security reviews — run by named senior engineers.

SECURITY

Security Assessment & Remediation

€8,000 fixed

98-point assessment mapped to ISO 27001, SOC 2, NIS2 and DORA, ranked by real exploitability. Audit-ready in 30 days; remediation scoped from the findings.

FINOPS

Cloud Cost Optimization

€5,000 fixed

A savings list with € figures per finding: rightsizing, commitment strategy, storage lifecycle, waste. 20–40% typical; pay-from-savings implementation available.

Prices as published on grafclouds.com/services/ (October 2026). Assessment fees are credited when the project proceeds.

ENGINEERING MEETS AI

Cloud Operations Run by AI Agents & Senior Engineers.

AI Central — multi-agent AI

Agents with persistent memory and real tool execution — shell, cloud CLIs, git, databases — in isolated sandboxes, on WhatsApp, Slack, Telegram and Teams.

AiMon — AIOps monitoring

Self-hosted monitoring with auto-discovery across AWS, Azure, GCP, VMware and Kubernetes, 25+ check types and AI diagnostics attached to every alert.

Both platforms run our own infrastructure and our customers' environments every day — and we build AI assistants for customers on the same platform.

```
ai-central · aimon

06:12:04 aimon ▸ check disk.usage db-02 (eu-central-1)
06:12:04 aimon ▸ ALERT 91% used · trend +4%/h · threshold 85%
06:12:09 ai-central ▸ agent ops-01 picked up incident #4821
06:12:31 ai-central ▸ diagnosis: log rotation stalled since 02:00
06:12:33 ai-central ▸ proposed: rotate logs · extend volume +20G · page on-call
06:14:02 on-call ▸ approved by engineer ✓
06:14:40 aimon ▸ disk.usage 63% · incident #4821 resolved · post-mortem drafted
```

Illustrative sequence — not a live feed.

PRODUCTS

We Don’t Just Integrate Technology. We Build It.

Software Projects

Products we design, build and run for specific industries — from SaaS platforms to mobile and desktop apps. Each one is in production.

- Fahrschule Pro
- Paula
- Fernbedienung
- Home Sentinel
- Seenvio
- PRMon
- Apps

AI Projects

Agents that do real operational work and monitoring that explains what it sees. Not chat demos — systems that run infrastructure for us and for our customers. Customer deployments live under References.

- AI Central
- AiMon

Cloud, DevOps and SecOps

The platforms behind our managed services: code security, SIEM, cloud cost control, DNS security, secrets, status intelligence and secure email — SaaS or self-hosted.

- CodeSec
- Graf SIEM
- CloudTrim
- DNS Wall
- GrafMails
- Email Archive
- Graf Vault
- IT Status
- Speed Test

ENGINEERING IMPACT

Real Engineering. Measurable Impact.

100+

servers migrated to AWS and managed for a single enterprise holding

Reference · Harput Holding

1M+

requests per second served behind Cloudflare on infrastructure we operate

Reference · Bet3000

40%

reduction in infrastructure expenses after our cloud management and SecOps work

Customer quote · IT Director, Harput Holding

20–40%

typical savings found by our fixed-price cloud cost assessment

Service · Cloud Cost Optimization

15 min

critical-incident response SLA on our Enterprise managed-services plan

Service · Managed Cloud Services

36

incident war stories written up and published for other engineers to learn from

Insights · Lessons Learned

Every figure above comes from a published reference, customer testimonial or service description on grafclouds.com.

REFERENCES · CUSTOMER WORK · 16 PUBLISHED CLIENT TESTIMONIALS

Who We Work For.

CUSTOMER · AWS · SECOPS · AI CENTRAL

Harput Holding

Cloud: AWS migration and cloud management for 100+ servers — IT Director reports a 40% cost cut

Security: SOC for the group

AI: AI assistants on AI Central inside the corporate portal — ERP, quality, IT and team agents behind enterprise SSO

CUSTOMER · CLOUD · SECOPS · AI

Thrace Alfa Capital

Cloud: a trading firm's multi-cloud estate as a fixed-fee managed service — patching, right-sizing, full-stack observability, Zero Trust access

SOC: 24/7 security operations on Graf SIEM, audited privileged access, independent penetration test with all findings closed

Code & delivery: security gate on every change, centralized secrets, hardened images; AiMon AI monitoring

CUSTOMER · CLOUD · EDGE SECURITY · WORKSPACE

Wettarena

Cloud: a regulated betting platform's multi-region cloud estate run as a managed service — edge protection on every public entry point, waste removed

Security: least-privilege identity, immutable backups and DR with a restore drill, phase reports with measured before/after

Workspace: company-wide Google Workspace migration; brand-protection support

CUSTOMER · PLATFORM ENGINEERING · AZURE

Oblira

What: EU compliance SaaS (NIS2, DORA, CSDDD, EUDR, CSRD) — we design and operate the Azure platform behind it

How: AKS with Argo CD GitOps, Terraform per environment, Zero Trust access, centralized secrets

Quality: SonarQube on every repository and pull request, decisions as ADRs

HOW WE WORK

From Complexity to Clarity.

01

Assess

Understand the infrastructure, risks, costs and business objectives — in writing, with numbers.

02

Architect

Design secure, scalable and cost-efficient solutions, with trade-offs documented as decisions.

03

Build

Implement with infrastructure as code, automation and engineering best practices — reviewable and repeatable.

04

Operate

Monitor, maintain and improve production reliability with named engineers and AI-augmented 24/7 operations.

05

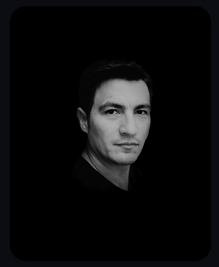
Optimize

Continuously improve performance, security and cost — and report what changed.

The people who design your architecture are the people who answer when it pages. No layers in between.

PEOPLE BEHIND THE ENGINEERING

Real Engineers. Real Experience.



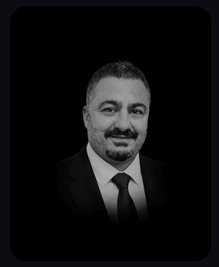
Serdar Sarıoğlu
Cloud and AI Architect, EMEA Lead
20+ years · AWS, Azure, hybrid



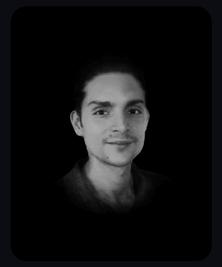
Chavdar Jodev
Senior SRE, Europe Lead
15+ years · reliability, operations



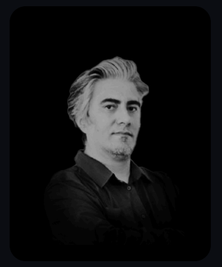
İshak Arslan
Head of SecOps
10+ years · security operations



Murat Tanırkan
Senior IT Systems & Cloud Engineer
9+ years · Berlin



Canberk Aslan
Senior Cloud & DevOps Engineer
Kubernetes, CI/CD, IaC



Fatih Sarıoğlu
Cloud & DevOps Engineer
AWS, Azure, automation

Leadership: Burcu Sarıoğlu (Founder & Owner), Nadia Jodeva (CFO) and Elif Çelik (Sales Manager). Full profiles at grafclouds.com/company/team/.

KNOWLEDGE WE PUBLISH

We Write Down What We Learn.

110+

Engineering articles

DevOps, SecOps, cloud cost, Kubernetes, CI/CD and AI operations — in English, Turkish and German.

36

Incident war stories

Real incidents and the lessons learned, written up for other engineers — English and German editions.

48

Training challenges

Hands-on DevOps challenges and AWS practice exams with quizzes, free to use.

All of it is public at grafclouds.com/insights/ — the same material our own engineers train on.

Complex Infrastructure? We Like Challenges.

Whether you’re modernizing your cloud, improving reliability, reducing costs, strengthening security or preparing for AI — let’s engineer a better solution together.

START A PROJECT

grafclouds.com/company/contact/

support@grafclouds.com

SOFIA, BULGARIA

EU entity

Serving Europe and MEA remotely; GDPR-native contracts and DPAs.

KOCAELI, TÜRKIYE

Turkish-speaking team

Serving Türkiye and the region with a local team.