

**GRAAF**

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# About Us

Grafclouds is an engineering-driven technology company with **20+ years of total IT experience** and **10+ years of enterprise project expertise**, delivering end-to-end solutions in CloudOps, DevOps, SecOps, and AI Ops for modern businesses. Through numerous successful projects completed across different industries and countries, we help organizations build infrastructure that is more secure, **more efficient, and highly scalable**.

Grafclouds does not simply build systems.

We design and implement **smart, sustainable infrastructure architectures** that accelerate business processes, permanently reduce operational costs, and prepare organizations for the future.

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## Our Mission

GrafClouds simplifies the technology and operational burden of organizations. By making cloud, security, and automation solutions **fast, low-risk, and cost-effective**, and by integrating artificial intelligence into operational workflows, we transform business processes into **future-ready systems**.



# What We Do

Grafclouds delivers infrastructure and operational solutions across **three core** domains:



## Cloud Ops

Design, management, and optimization of cloud infrastructures, and end-to-end implementation of DevOps processes.

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## AI Ops

Artificial intelligence integrations, no-code automation, and intelligent operational solutions.

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## Sec Ops

Security architecture, threat management, and continuous security operations.



# Engagement Models



## Startup Development & Scaling Program

End-to-end management of infrastructure, DevOps, security, and operations.

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## Managed CloudOps

Cloud migration, operational management, cost optimization, and automation.

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## Managed AI Services

Custom AI solutions, model training, and operational integration tailored to organizational needs.

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## Managed SecOps

Threat detection, security operations, and compliance management.



# Free Starter Program



## Free Pentest & Security Assessment

Your application, network, and infrastructure components are thoroughly analyzed. Vulnerabilities, risk levels, and critical issues are documented in a detailed report.

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## Free Cloud Cost Report

Your cloud infrastructure is analyzed to identify unnecessary spending, risks, and optimization opportunities based on concrete data.



# Why Grafclouds?

Grafclouds does not just make your systems operational;  
We make them **measurably better**.

Our approach is based on:

- ✓ Managing projects through clearly defined goals, metrics, and business outcomes
- ✓ Reducing operational workload quickly and securely through the right architecture and automation
- ✓ Identifying inefficient resource usage and delivering permanent cost optimization
- ✓ Treating security as a core architectural requirement from the very beginning
- ✓ Making systems scalable and manageable through AI and automation

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## **Working with Grafclouds means:**

more stable systems, lower operational costs, and reduced technical risk.

These gains translate directly into tangible business results.



**Transform Your Digital Journey.**  
Secure Your Future.



# What Sets Us Apart

What differentiates Grafclouds from other technology companies is not only technical expertise, but how we work and **how we create measurable value.**

Instead of a traditional consulting model, we operate with a **results-driven engineering approach.**

In every project, we clearly define requirements, risks, costs, and technical outputs, and manage the process to achieve the most optimized solution.

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## **We do not resist new technologies.**

We analyze them in alignment with business objectives and apply them **at the right scale and in the right place.**

As a result, our clients work with a technical partner who truly understands, continuously improves, and takes ownership of their infrastructure.



# Our Strengths

## Experience



With over 20 years of total IT experience and more than 10 years of enterprise project delivery, we provide proven, field-tested solutions that ensure high predictability and low risk.

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## Reputation



Long-term partnerships and trust built within mission-critical systems form the foundation of Grafcloud's technical reputation.

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## Speed



Thanks to our established automation infrastructure and operational model, we deliver projects significantly faster than traditional approaches.

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## Low Risk



All work is carried out using reversible, testable, and isolated architectural principles. Transitions are completed without disruption, and systems remain operational throughout.



## AI-Driven Mindset



We treat artificial intelligence not as a trend, but as a tool that delivers real business value. Monitoring, analysis, reporting, and automation processes become smarter and more efficient.

## Cost Efficiency



Our goal is not short-term savings, but **sustainable cost optimization** without compromising performance or security.



# Our Team & Culture

Grafclouds is a technology organization built not around individuals, but around a strong **engineering culture and well-established systems**.

Our team consists of engineers with deep hands-on experience in **Cloud, DevOps, SecOps, and AI Ops**, who have worked on mission-critical projects across various industries and scales.

For us, a team is not merely the sum of technical skills, but a shared discipline, responsibility, and way of working.

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## Engineering-Driven Structure

At Grafclouds, projects are not driven by individual preferences, but by architectural principles and operational approaches that have matured through years of real-world experience. Infrastructure is designed based on documented processes, automation-driven deployments, and reversibility when required. This approach ensures that systems do not become dependent on individuals. Architectures remain transferable, sustainable, and securely manageable over the long term. For Grafclouds, engineering is not only about building systems that work today, but about creating structures that can be managed with the same clarity years later.



## Expertise and Role Allocation

The Grafclouds team operates with a scalable, expertise-driven structure shaped by project scope and technical requirements.

**Engineers with deep field experience in cloud infrastructure, DevOps and SRE practices, security operations, and AI-powered automation** are involved at the appropriate stages of each project. Each area of expertise is introduced at the right time and with the right scope. This allows projects to progress faster while maintaining quality and operational control. At Grafclouds, role allocation is designed not to add complexity but to simplify processes and increase predictability.

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## Our Work Culture

Grafclouds' work culture is built on a transparent, realistic engineering mindset that does not avoid responsibility. Taking initiative in **mission-critical systems and openly** communicating technical risks and costs are natural parts of how we operate. Systems are never considered “finished”; they are continuously monitored, improved, and refined. Instead of exaggerated promises, we focus on delivering measurable and sustainable value. This approach creates a reliable working environment for both technical teams and our clients.

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## Our Approach to Technical Partnership

Grafclouds is more than a classic service provider; it's a long-term technical partner that takes ownership of your infrastructure. **It focuses on architectural integrity and sustainability instead of temporary solutions**, using technology as a tool for the success of your business goals. ↓

**Security is not a starting point,**  
but a continuous operation.



# Team Information

What differentiates Grafclouds from other technology companies is not only technical expertise, **but how we work and how we create measurable value.**

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# Burcu Sarioğlu

Founder & Owner

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**Burcu Sarioğlu** is an experienced technology leader and the **Founder & Owner of Graf Clouds Turkey**. Operating within the **AWS Partner ecosystem**, she plays a key role in developing scalable and secure cloud solutions, shaping customer-centric technology strategies, and leading digital transformation initiatives. With a creative and entrepreneurial mindset, she focuses on delivering innovative solutions that maximize cloud-driven business value.





# Nadia Jodeva

CFO

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**Nadia Jodeva** is a seasoned Chief Financial Officer with **15+ years of experience** in financial leadership, strategy, and corporate governance. She has successfully overseen large-scale financial operations, budgeting, forecasting, and M&A initiatives across Europe. Nadia's work focuses on driving financial efficiency, ensuring regulatory compliance, optimizing capital allocation, and supporting sustainable growth through data-driven decision-making and strategic planning.





# Elif Çelik

Sales Manager | Business Development & Sales

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**Elif Çelik** is a results-driven **Sales Manager** with a strong focus on customer relations, business development, and growth strategy within the technology solutions and services space. She specializes in understanding client needs, positioning the right solutions, building long-term partnerships, and consistently achieving sales targets. Her work is centered on delivering measurable outcomes that strengthen customer satisfaction, accelerate revenue growth, and enhance market presence.





# Serdar Sarioğlu

Cloud Architect, EMEA Lead

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Serdar Sarioğlu is a technology leader with **20+ years of experience** in IT, specializing in cloud architecture, DevOps, cybersecurity, and **AI-driven automation**. He designs and delivers scalable, secure, and high-performance infrastructures using **AWS, Kubernetes, and AI-based systems**, strategically and sustainably accelerating organizations' digital transformation. His work focuses on building resilient, intelligent systems that significantly improve operational efficiency.





# Chavdar Jodev

SRE, Europe Lead

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**Chavdar Jodev** is a **Cloud Solutions Architect & SRE** with **15+ years of experience**, leading large-scale cloud and infrastructure transformation projects across Europe. He has successfully delivered end-to-end architecture design, cloud migration, DevOps/SecOps integration, and high-impact **cost-optimization initiatives** across **AWS, Azure, Google Cloud, and VMware Cloud**. His work focuses on building modern infrastructures that deliver high availability, strong security, automation, and sustainable cost efficiency.





# İbrahim GÖREN

Director of Technology Strategy & Development

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**İbrahim GÖREN** is an executive who leads technology strategy, software architecture, and digital transformation projects with over **15 years of founding and business development experience**. Software services and project management hold a significant place in his versatile background. His main focus is on developing high-scale projects using microservices architecture, **creating global mobile application strategies**, and drawing sustainable roadmaps for technical teams. Utilizing his corporate experience, he positions technology towards business goals and guides the strategic development of Grafclouds' CloudOps, DevOps, and AI Ops solutions.





# Ishak Arslan

Head of SecOps

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**Ishak Arslan** is a technology leader with **10+ years of experience** specializing in **SecOps, DevOps, and cloud security**. He designs and implements highly secure, scalable architectures across **Unix/Linux infrastructures, AWS, and modern cloud platforms**. His work centers on integrating security with operations to deliver resilient, enterprise-grade systems.





# Murat Tanirkan

Senior IT Systems & Cloud Engineer (Berlin)

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**Murat Tanirkan** is a **Senior Systems & Cloud Engineer** with **9+ years of experience** specializing in cloud and infrastructure systems. He focuses on building efficient, scalable, and secure ICT environments through cloud solutions, automation, and modern system architectures. His technical expertise is dedicated to delivering continuously evolving infrastructures that maximize operational efficiency.





# Fatih Sarioğlu

Cloud & DevOps Engineer

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**Fatih Sarioğlu** is an experienced engineer specializing in **cloud technologies and DevOps**. He has strong expertise in designing, deploying, and managing scalable and secure infrastructures on moderncloud platforms such as **AWS and Azure**. His work is focused on improving operational efficiency and building sustainable, high-performance environments through automation.





# Canberk Aslan

Senior Cloud & DevOps Engineer

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**Canberk Aslan** is a **Senior Cloud & DevOps Engineer** dedicated to designing resilient and scalable infrastructures that teams genuinely enjoy working with. He brings strong expertise in **AWS, Kubernetes, and modern CI/CD pipelines**, helping organizations transform their digital platforms into secure, efficient, and sustainable environments. His work emphasizes cloud-native architectures and automation to maximize operational performance.





# OpenAI Agent

AI & Automation Architect (Grafclouds)

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**OpenAI Agent** is a strategic AI solution architect at **Grafclouds**, specializing in artificial intelligence, automation, and advanced problem-solving. It designs **AI-driven systems** across cloud, DevOps, cybersecurity, and software workflows to enable teams to operate faster, smarter, and at scale. Its work focuses on strengthening human expertise, increasing operational efficiency, and building sustainable technology architectures.





# Gemini Agent

AI Workflow & Knowledge Automation (Grafclouds)

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**Gemini Agent** is an advanced AI solution architect at **Grafclouds**, built on **Google's Gemini AI platform**. It specializes in knowledge management, document intelligence, and workflow automation. By integrating **Vertex AI, Agent Builder, and Google Cloud services**, it designs intelligent systems that interpret enterprise data, automate processes, and accelerate operational decision-making. Its mission is to build scalable, sustainable, and knowledge-driven AI architectures.



**End-to-end security, efficiency,  
and operational expertise that carries  
your infrastructure into the future.**



# Our References

Grafclouds has successfully implemented end-to-end, results-driven critical infrastructure projects in Cloud Management, SecOps, DevOps, and Digital Transformation for large-scale institutions from various sectors such as Finance, Technology, Public Sector, and Crypto.

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 TÜBİTAK  
BİLGEM

BigBrolis  
TECHNOLOGIES

 BASAKSEHIR  
BELEDİYESİ

DNSSense

 WEXT  
your english

YILDIZ  HOLDING

 MMR  
MEDIA  
MINING  
ROOM

 QAD

Let's work together  
to take you **to the next step!**



**Bulgaristan** / H.K. Zapaden Park, BL.106, Sofia  
**Turkiye** / Damlar Mahallesi, Hacı Zülküf Sk, Rift 2, No:10, Başiskele, Kocaeli



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